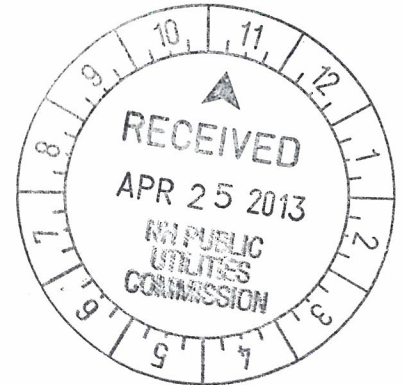


April 23, 2013

Debra Howland, Executive Director  
New Hampshire Public Utilities Commission  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429



RE: HealthTrust Purchasing Group- Electric Aggregator Renewal Application ("Electric Renewal Application")

Dear Ms. Howland:

Per the requirements listed in the Electric Aggregator sections of the New Hampshire Code of Administrative Rules at Puc 2000 et seq., we are providing an original and two copies of the Electric Renewal Application along with an electronic copy in PDF format (CD/DVD), as well as the required information below or attached to this cover letter:

- (1) The legal name of the applicant as well as any trade name(s) under which it intends to operate in this state: HealthTrust Purchasing Group, LP
- (2) The applicant's business address, telephone number, e-mail address and website address, as applicable: 155 Franklin Road, Suite 400  
Brentwood, Tennessee 37027  
PH: 615-344-3000  
Website: [www.healthtrustpg.com](http://www.healthtrustpg.com)
- (3) The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual or of the applicant's principal(s) if anything other than an individual.  
See attached Exhibit 3.
- (4) The telephone number of the customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available.  
See attached Exhibit 4
- (5) A copy of the applicant's authorization to do business in New Hampshire from the secretary of state, if anything other than an individual.  
See attached Exhibit 5-Certificate of Good Standing
- (6) Description of the geographic areas of New Hampshire in which the applicant intends to provide service, consistent with PUC 2006.01(a)(10):  
See attached Exhibit 6

CANCEL

(7) A statement that the applicant is not representing any supplier interest, or a listing of any supplier interest(s) the applicant intends to represent:

See attached Exhibit 7

(8) Payment of the required filing fee.

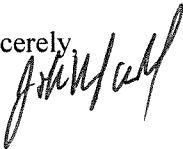
Check is enclosed #10016863 dated April 17, 2013

(9) The signature of the applicant or its representative.

Signature of corporate officer is provided below

Thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "John Paul", written over the word "Sincerely,".

John Paul  
Chief Financial Officer  
HealthTrust Purchasing Group, L.P.  
Telephone: 615-344-3000  
Email: [john.paul@healthtrustpg.com](mailto:john.paul@healthtrustpg.com)

### EXHIBIT 3

The name(s), title(s), business address(es), telephone number(s), and e-mail address(es) of the applicant if an individual or of the applicant's principal(s) if anything other than an individual:

#### **HPG OFFICERS:**

Edward T. Jones  
CEO, President  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
(615) 344-3000

John M. Paul  
Vice President & Chief Financial Officer  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
(615) 344-3000

Michael Berryhill  
COO, Vice President  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
(615) 344-3000

Doug Swanson  
Vice President Sales and Marketing  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
(615) 344-3000

David Estrin  
Vice President Insurance  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
(615) 344-3249

Gary Pack  
Chief Legal Officer, Legal Operations  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
(615) 344-3011

#### **General Partner Officers:**

Vice President

Vice President

Vice President

Vice President

Vice President

Vice President

## **DIRECTORS/MANAGERS:**

Jon Ervin  
AVP, National Energy Programs  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
[jon.ervin@healthtrustpg.com](mailto:jon.ervin@healthtrustpg.com)  
(615) 344-3401

Christine Harding  
Manager, Contract Development  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
[christine.harding@healthtrustpg.com](mailto:christine.harding@healthtrustpg.com)  
(615) 344-3402

Dave McMillan  
Manager, Power Procurement  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
[dave.mcmillan@healthtrustpg.com](mailto:dave.mcmillan@healthtrustpg.com)  
(615) 344-3404

Bill Miller  
Manager, Energy Procurement  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
[bill.miller@healthtrustpg.com](mailto:bill.miller@healthtrustpg.com)  
(615) 344-3491

Alicia Rye  
Manager, Natural Gas Procurement  
155 Franklin Road, Suite 400  
Brentwood, TN 37027  
[alicia.rye@healthtrustpg.com](mailto:alicia.rye@healthtrustpg.com)  
(615) 344-3405

## **EXHIBIT 4**

**4.** The telephone number of the customer service department or the name, title, telephone number and e-mail address of the customer service contact person of the applicant, including toll free telephone numbers if available;

**Christine Harding**

**Manager, Contract Development**

**(615) 344-3402**

**Email: [christine.harding@healthtrustpg.com](mailto:christine.harding@healthtrustpg.com)**

**(888) 222-1172**

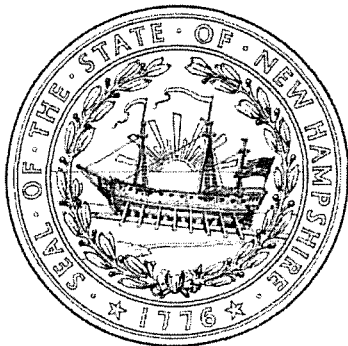
State of New Hampshire  
Department of State

CERTIFICATE OF REGISTRATION FOR  
HEALTHTRUST PURCHASING GROUP, L.P.  
A FOREIGN LIMITED PARTNERSHIP

The undersigned, as Secretary of State of the State of New Hampshire, hereby certifies that HEALTHTRUST PURCHASING GROUP, L.P., a limited partnership duly organized under the laws of the State of Delaware, has this day qualified under the provisions of New Hampshire Revised Statutes Annotated, Chapter 304-B, and is authorized to do business in New Hampshire under the name HEALTHTRUST PURCHASING GROUP, LIMITED PARTNERSHIP as provided by said statute.

Business ID#: 619540

IN TESTIMONY WHEREOF, I hereto  
set my hand and cause to be affixed  
the Seal of the State of New Hampshire,  
this 16th day of September, 2009 A.D.



*William M. Gardner*

William M. Gardner  
Secretary of State

# State of New Hampshire

Filed  
Date Filed: 09/16/2009  
Business ID: 619540  
William M. Gardner  
Secretary of State

Filing fee: \$50.00  
Fee for Form SRA: \$50.00  
Total fees: \$100.00

Form FLP-1  
RSA 304-B:49

Use black print or type.

Form must be single-sided, on 8 1/2" x 11" paper;  
double sided copies will not be accepted.

## APPLICATION FOR REGISTRATION OF FOREIGN LIMITED PARTNERSHIP

- (1) Limited Partnership name (see Note 1): HealthTrust Purchasing Group, L.P.
- (2) Name used in New Hampshire: HealthTrust Purchasing Group, Limited Partnership
- (3) State of Formation: Delaware Date of Formation: April 28, 1999
- (4) Name of Agent: C T Corporation System
- (5) Agent's Address: 9 Capitol Street, Concord, N.H. 03301
- (6) The Secretary of State is appointed agent for service of process if agent has not been appointed or cannot be found or served or agent's authority has been revoked.
- (7) Address of office in state of formation (if not required by laws of state of formation, address of principal office): One Park Plaza - Legal Department, Nashville, TN 37203
- (8) Address at which is kept a list of the names and addresses of limited partners and their contributions.  
These records will be maintained until this registration is canceled or withdrawn: \_\_\_\_\_  
One Park Plaza - Legal Department, Nashville, TN 37203
- (9) The sale or offer for sale of any ownership interests in this business will comply with the requirements of the New Hampshire Uniform Securities Act (RSA 421-B).



APPLICATION FOR REGISTRATION OF  
FOREIGN LIMITED PARTNERSHIP

Form FLP-1  
(Cont.)

(10) GENERAL PARTNERS (list additional general partners on separate sheet):

Name(s):

CMS GP, LLC

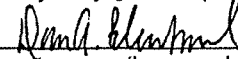
Business Address(es):

One Park Plaza, Nashville, TN 37203

I, the undersigned, do hereby certify that the statements on this application are true to the best of my information, knowledge and belief.

CMS GP, LLC, general partner

SIGNED: By:



(by a general partner)

Dora A. Blackwood, VP & Secretary of GP

Print or type name

Date signed:

9-8-2009

**Note 1:** List actual limited partnership name on (1). If name does not contain "limited partnership" without abbreviation, add to name on (2). If using an assumed name, insert assumed name on (2) and file trade name application (Form TN-1, \$50.00).

**DISCLAIMER:** All documents filed with the Corporate Division become public records and will be available for public inspection in either tangible or electronic form.

Mail fee, **DATED AND SIGNED ORIGINAL AND FORM SRA** to: Corporate Division, Department of State, 107 North Main Street, Concord NH 03301-4989.



**Form SRA – Addendum to Business Organization and Registration Forms  
Statement of Compliance with New Hampshire Securities Laws**

**Part I – Business Identification and Contact Information**

Business Name: HealthTrust Purchasing Group, L.P.  
Business Address (include city, state, zip): One Park Plaza, Nashville, TN 37203  
Telephone Number: 615-344-2162 E-mail: dora.blackwood@hcahealthcare.com  
Contact Person: Dora A. Blackwood  
Contact Person Address (if different): \_\_\_\_\_

**Part II – Check ONE of the following items in Part II.** If more than one item is checked, the form will be rejected.  
[PLEASE NOTE: Most small businesses registering in New Hampshire qualify for the exemption in Part II, Item 1 below. However, you must insure that your business meets all of the requirements spelled out in A), B), and C)]:

1. \_\_\_\_\_ Ownership interests in this business are exempt from the registration requirements of the state of New Hampshire because the business meets ALL of the following three requirements:  
A) This business has 10 or fewer owners; and  
B) Advertising relating to the sale of ownership interests has not been circulated; and  
C) Sales of ownership interests – if any – will be completed within 60 days of the formation of this business.
2. \_\_\_\_\_ This business will offer securities in New Hampshire under another exemption from registration or will notice file for federal covered securities. Enter the citation for the exemption or notice filing claimed - \_\_\_\_\_.
3. \_\_\_\_\_ This business has registered or will register its securities for sale in New Hampshire. Enter the date the registration statement was or will be filed with the Bureau of Securities Regulation - \_\_\_\_\_.
4. ☒ This business was formed in a state other than New Hampshire and will not offer or sell securities in New Hampshire.

**Part III – Check ONE of the following items in Part III:**

1. ☒ This business is not being formed in New Hampshire.
2. \_\_\_\_\_ This business is being formed in New Hampshire and the registration document states that any sale or offer for sale of ownership interests in the business will comply with the requirements of the New Hampshire Uniform Securities Act.

**Part IV – Certification of Accuracy**

(NOTE: The information in Part IV must be certified by: 1) all of the incorporators of a corporation to be formed; or 2) an executive officer of an existing corporation; or 3) all of the general partners or intended general partners of a limited partnership; or 4) one or more authorized members or managers of a limited liability company; or 5) one or more authorized partners of a registered limited liability partnership or foreign registered limited liability partnership.)

I (We) certify that the information provided in this form is true and complete. (Original signatures only)

Name (print): <u>Dora A. Blackwood, VP/Secretary of GP</u>	Signature: By: <u><i>Dora A. Blackwood</i></u> Date signed: <u>9-8-2009</u>
Name (print): _____	Signature: _____ Date signed: _____
Name (print): _____	Signature: _____ Date signed: _____

RSA 304-B:52

Filed  
Date Filed: 05/09/2012  
Business ID: 619540  
William M. Gardner  
Secretary of State

STATE OF NEW HAMPSHIRE  
CERTIFICATE OF CORRECTION

- (1) NAME OF LIMITED PARTNERSHIP: HealthTrust Purchasing Group, L.P.
- (2) NAME USED IN THIS STATE: HealthTrust Purchasing Group, Limited Partnership
- (3) ORIGINAL DATE OF FILING: 09/16/2009
- (4) THE FALSE OR INACCURATE INFORMATION IS:  
CMS GP, LLC, the general partner of HealthTrust Purchasing Group, L.P. has amended  
its name to HPG Enterprises, LLC
- (5) THE CORRECT OR ACCURATE INFORMATION IS:

"(10) GENERAL PARTNERS:

Name: HPG Enterprises, LLC

One Park Plaza, Nashville, TN 37203"

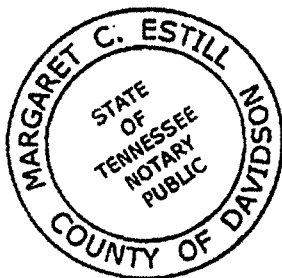
HealthTrust Purchasing Group, L.P.  
(Name of Limited Partnership)

HPG Enterprises, LLC, general partner

By: *Dora A. Blackwood*  
Dora A. Blackwood, VP/Secretary of GP

State of Tennessee  
County of Davidson

Before me personally appeared Dora A. Blackwood, VP and Secretary of HPG Enterprises, LLC, the general partner of HealthTrust Purchasing Group, L.P. who signed the foregoing instrument in my presence, on this 4<sup>th</sup> day of May, 2012.



*Margaret C. Estill*  
Margaret C. Estill, Notary Public  
My Commission Expires: 1/9/2016

NH043 - CT System Online

State of New Hampshire  
NH Foreign Limited Partnership Amendment 1 Page(s)



T1213031035

## EXHIBIT 6

6. Description of the geographic areas of New Hampshire in which the applicant intends to provide service, consistent with PUC 2006.01(a)(10);

**Applicant intends to provide service throughout the State of New Hampshire.**

## **EXHIBIT 7**

7. A statement that the applicant is not representing any supplier interest or a listing of any supplier interest the applicant intends to represent;

**Applicant is representing the interests of its consumer members and does not represent any supplier interest. The competitive electric suppliers in New Hampshire with which the Applicant intends to do business are as follows:**

**ConEdison Solutions  
Constellation NewEnergy, Inc.  
ENH Power  
FairPoint Energy, LLC  
Glacial Energy of New England, Inc.  
Hess Corporation  
Integrus Energy Services, Inc.  
NextEra Energy Services New Hampshire, LLC  
Noble Americas Energy Solutions LLC  
North American Power and Gas, LLC  
People's Power & Gas, LLC  
PNE Energy Supply, LLC  
South Jersey Energy Company  
TransCanada Power Marketing Ltd.**

## **EXHIBIT C**

### **HEALTHTRUST PURCHASING GROUP, L.P. RENEWAL APPLICATION FOR AGGREGATOR RELEVANT EXPERIENCE & TECHNICAL FITNESS**

Applicant hereby submits updated information, including resumes of key technical staff, as evidence of HPG's technical ability to provide aggregator services to its members. As indicated by the resumes below, HPG's technical staff possesses a combined total of approximately 100 years in the energy/healthcare industry. As further evidence of HPG's experience and technical expertise, Applicant notes that since its inception in 1999, its membership has grown to more than 4,000 healthcare providers located in virtually every state, with an aggregate annual purchasing volume of over \$19 billion. Applicant currently procures natural gas for over 425 hospitals located in about 35 states, managing gas volumes of over 12 billion cubic feet annually. Applicant also manages electricity contracts for over 1,000 electric member accounts in about 9 states and the District of Columbia with over 1 million MWh annually managed load. A list of energy-related licenses issued to HPG is attached as part of Exhibit C. HPG is in the process of obtaining licenses or certificates in other jurisdictions where required.

#### **JON D. ERVIN, PE**

AVP, National Energy Programs

Email: [jon.ervin@healthtrustpg.com](mailto:jon.ervin@healthtrustpg.com)

Phone: (615) 344-3401

As the AVP of National Energy Programs for HealthTrust Purchasing Group, L.P., Jon Ervin directs the procurement of natural gas, electricity and related energy services for HealthTrust members. He is also responsible for an annual energy commodity budget of about \$300 million for HCA Inc., d/b/a Hospital Corporation of America. With about 163 hospitals in 20 states and Europe and over \$30 billion in annual revenues, HCA is the nation's largest for-profit healthcare organization.

Ervin has been involved in many facets of the energy industry since the start of his career, including production, distribution, procurement and marketing. Ervin directed energy affairs for a diversified manufacturer with glass, rubber and food operations and was a principal of Access Energy, one of the first and largest independent natural gas merchants. When Access was acquired by Enron Corp. in 1992, he was Senior Vice President of Marketing. He held various positions with Enron Capital & Trade Resources and Enron Energy Services until 1998 when he joined HCA.

Ervin holds a BS in Civil Engineering from Purdue University and a MBA from Ball State University. He is a licensed Professional Engineer in the state of Ohio. In the aftermath of the energy crisis of the late 1970's, he was appointed by the governor of Ohio to the Public Audit Committee (PAC) of the Public Utilities Commission of Ohio which investigated the natural gas supply procurement practices of natural gas distribution utilities in Ohio.

**DAVE MCMILLAN, PE, CEM, CPQ**

Manager, Power Procurement

Email: [dave.mcmillan@healthtrustpg.com](mailto:dave.mcmillan@healthtrustpg.com)

Phone: (615) 344-3404

As the Manager of Power Procurement for HealthTrust Purchasing Group, Dave McMillan supports the management of energy costs for HealthTrust members participating in National Energy Programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, and the evaluation and implementation of new products and service offerings for HealthTrust participants.

Dave has twenty years of diverse energy industry experience including electrical design and engineering, utility negotiations, and deregulated energy procurement. Prior to joining HealthTrust, he was the energy manager for a Fortune 500 retailer. He also has previous experience working as an engineering design supervisor for an electric generation and transmission cooperative, project manager for utility consulting firm, and director of engineering for an energy service company. Before pursuing his engineering degree, Dave worked offshore for four years in the Gulf of Mexico on a jack-up drilling rig exploring for natural gas and oil. He also received training as an electrician and combat engineer during his ten years of service with the U.S Army Reserve and Alabama National Guard.

Dave received his Bachelor of Science in Engineering from the University of Alabama in Huntsville and his MBA from the University of Alabama. He is a licensed Professional Engineer in the States of Tennessee, Illinois and Georgia. He has been a member of the Institute of Electrical and Electronics Engineers (IEEE) for twenty years and is a senior member of the Association of Energy Engineers.

---

**BILL MILLER**

Manager, Energy Procurement

E-mail: [bill.miller@healthtrustpg.com](mailto:bill.miller@healthtrustpg.com)

Phone: (615) 344-3491

As Manager of Power Procurement for HealthTrust Purchasing Group, Bill Miller supports the management of energy costs for HealthTrust members participating in Energy Trust energy programs. HealthTrust energy initiatives include the administration of deregulated electric and natural gas agreements, utility rate studies, evaluation of capital programs, utility negotiations, demand response services, utility bill pay services. Bill is also involved with and the evaluation,

negotiation and implementation of new procurement and service offerings for HealthTrust participants.

Bill has over twenty-two years of diverse energy industry experience including electrical design and engineering, commodity (energy, metals, and agricultural products) trading, contract negotiations and natural gas and electricity procurement in deregulated markets. Prior to joining HealthTrust, he was the energy manager for a Fortune 500 retailer with a total annual energy spend of over \$900 Million. He also has previous experience in setting up electricity trading desks as well as running the power system operation of an electric utility in the western United States.

Bill received his Bachelor of Science in Electrical Engineering from the University of Utah in Salt Lake City.

**ALICIA B. RYE**

Manager, Natural Gas Procurement

E-mail: [alicia.rye@healthtrustpg.com](mailto:alicia.rye@healthtrustpg.com)

Phone: (615) 344-3405

As Manager, Natural Gas Procurement, Alicia Rye is responsible for providing economic analysis to prospective participants, assisting clients in identifying optimum rate schedules, price risk hedging strategies, and generating benchmarking and utility rate analysis for gas accounts. Alicia also develops natural gas RFPs, analyzes results, and makes supplier recommendations to members.

Alicia has over 15 years of diverse utility and governmental experience encompassing regulatory, rate development, and economic development. Her experience proves invaluable in analyzing regulatory and energy information and supporting the HealthTrust membership and their facility management teams with energy analysis and reporting.

Alicia has a MBA from Tennessee Technological University and a B.S. in Business Management from David Lipscomb University. Before joining HealthTrust, she was a Senior Rate Analyst at Atmos Energy Corporation and prior to that was a consulting firm associate engaged in promoting economic, community, and industrial development.

**States in which Applicant holds energy-related licenses:****Natural Gas**

<b>State</b>	<b>Date License Obtained</b>	<b>Status</b>	<b>License #</b>
<b>District of Columbia</b>	5/26/2011	Active	GA-11-2-3
<b>Maine</b>	8/23/2011	Active	PUC does not assign number.
<b>Maryland</b>	2/8/2012	Active	IR-2483
<b>Massachusetts</b>	5/20/2011	Active	RA-068
<b>New Hampshire</b>	7/1/2011	Active	DM11-127
<b>New Jersey</b>	6/15/2011	Active	EA-0110; PA 0089; EC-0029
<b>Ohio</b>	4/1/2011	Active	11-211G(1) Case # 11-1095-GA-AGG
<b>Pennsylvania</b>	12/20/2012	Active	A-2012-2327971

**Electricity**

<b>State</b>	<b>Date License Obtained</b>	<b>Status</b>	<b>License #</b>
<b>Connecticut</b>	4/18/2012	Active	Docket #11-12-12
<b>Delaware</b>	9/6/2011	Active	Docket 11-370 Order # 8024
<b>District of Columbia</b>	5/26/2011	Active	EA-11-13-3
<b>Illinois</b>	6/20/2010	Active	Docket #10-0364
<b>Maine</b>	8/31/2011	Active	Docket #2011-287
<b>Maryland</b>	2/8/2012	Active	IR-2482
<b>Massachusetts</b>	6/8/2011	Active	EB-194
<b>New Hampshire</b>	7/27/2011	Active	DM11-128
<b>New Jersey</b>	6/15/2011	Active	EA-0110; PA 0089; EC-0029
<b>Ohio</b>	4/1/2011	Active	11-344E(1) Case # 11-1090-EL-AGG
<b>Oregon</b>	3/7/2012	Active	Order # 12074
<b>Pennsylvania</b>	1/28/2010	Active	A-2009-2145163
<b>Texas</b>	12/10/2001	Active	80086 (Docket 25144)